



ORINOVA  
CAPITAL

## CORPORATE OVERVIEW

July 2026



**A Midwest Multifamily Investment Platform**

Orinova Capital is a vertically integrated multifamily investment platform focused on durable Midwest markets. We pursue value-add and core-plus opportunities through disciplined underwriting, active asset management, and aligned long-term capital.

| Platform Scaling & Positioning                                       |
|----------------------------------------------------------------------|
| \$100M+ multifamily transactions closed or under control (2025-2026) |
| 500+ units managed through in-house property management              |
| 13-person in-house mechanical and capital execution team             |
| Targeting \$5M - \$50M multifamily acquisitions                      |
| Targeted IRR: 15% - 20%+ with 60% - 70% disciplined leverage         |

**Investment Approach**

- Focus on stable Midwest markets with durable demand
- Target acquisitions below replacement cost
- Disciplined underwriting with conservative leverage
- Active asset management with full operational control
- Structured downside protection with aligned capital partners

**Differentiated Advantage**

- Institutional underwriting with middle-market focus
- Off-market sourcing through local operating relationships
- Full operational control via Tenova Management and NOVA Mechanical



## Investment Strategy

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### Durable Growth Begins with Strong Foundations

#### Durable Growth

- Supply-constrained Midwest markets with durable employment bases
- Target middle-market multifamily (\$5M - \$50M)
- Basis-driven acquisitions below replacement cost
- Stable cash flow with long-term value creation

#### Strong Foundations

- Disciplined underwriting with downside stress testing
- Conservative leverage (60% - 70% LTV)
- Defined, asset-specific business plans
- Structured capital with priority on downside protection

#### Disciplined Execution

- Relationship-driven, often off-market sourcing
- Active asset management through Tenova Management
- In-house capital execution via NOVA Mechanical
- Conservative exit assumptions

### Investment Focus

Value-add and core-plus strategies

Institutional-quality assets with operational upside

Positive leverage at acquisition

In-place cash flow supports debt service

Value creation driven by operational execution, not market appreciation

Focus on compelling risk-adjusted returns



## Integrated Operating Platform

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### Platform Structure

#### Acquisition & Asset Management

In-house sourcing and underwriting

Institutional investment committee process

Active asset management and capital oversight

#### Tenova Management (Property Operations)

500+ multifamily units under management

Dedicated local leasing and operations team

Revenue optimization and expense control

#### NOVA Mechanical (Capital Execution)

13-person in-house mechanical and capital team

Property condition assessments and scope development

Direct oversight of renovations and deferred maintenance

### Execution Advantages

#### Operational Alignment

Acquisition, operations, and capital teams under one platform

Faster decision-making and implementation

#### Cost & Quality Control

Reduced reliance on third-party contractors

Direct oversight of capital budgets and timelines

#### Margin Protection

Capture of operational efficiencies

Enhanced visibility into property-level performance



## Portfolio Activity & Controlled Pipeline

### Closed & Under Contract

**Valencia Place – Middleton, WI (closed)**  
\$13.5M total capitalization

Sourced and structured off-market acquisition

\$1.3M value creation via 1031 exchange

Retained as asset manager post-closing

**Riverbend Lofts – Racine, WI (closed)**  
\$5.5M total capitalization

Value-add multifamily acquisition

Middle market repositioning strategy

Revenue optimization and expense control

**Oakland Avenue Apartments– Shorewood, WI (closed)**  
\$8.0M total capitalization

Targeted value-add multifamily acquisition

Closing anticipated April 2026

**Alexander Lofts – Milwaukee, WI (under contract)**  
~\$6.6M total capitalization

Awarded acquisition following competitive buyer interview

Business plan entails improving operations and controlling expenses

Expense control, improved tenant screening, measured rent growth

**Huron Building – Milwaukee, WI (under contract)**  
~\$47M total capitalization

Structured deleveraging and balance sheet realignment

Transitioning asset to Orinova operating platform

Ongoing capital structure optimization

**Milwaukee, WI – Multifamily Recapitalization**  
(In evaluation)

Basis-driven recapitalization opportunity

Capital structure and operating alignment under review.



## Capital Structure & Alignment

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### Investment Profile

**10% preferred return** to investors

3-7 year target hold period

60%-70% disciplined leverage

### Sponsor Alignment

5%-10% co-invest alongside LP partners

Sponsor capital invested pari passu

Promote structure rewards outperformance

### Target Returns

Target IRR: 15% - 20%+

Target Equity Multiple: 1.8x - 2.5x

Stabilized cash yield: 6% - 10%

### Reporting and Transparency

Consistent, transparent communication with investors

Regular market insights and bi-weekly updates

Institutional-quality reporting and performance visibility

Long-term partnership approach with aligned interests



# ORINOVA CAPITAL

## Corporate Overview

### Key Principals

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#### Ryan Strub – Founder & CEO

18 years of real estate private equity and construction experience

Former senior leader at CrowdStreet (\$4B+ raised)

Acquired \$640M+ alongside institutional partners including Goldman Sachs and AEW



#### Joshua Jeffers – Principal

Founder & CEO of J. Jeffers & Co. and Tenova Management

\$1.4B+ of commercial real estate transactions

Deep relationships with institutional and private capital partners



#### Emily Blaylock – President, Griffinova Services

20+ years in commercial real estate lending across PNC, RBC, and Wells Fargo

Former Market President and Head of Commercial Lending at community banks

Oversees portfolio accounting, compliance, and investor reporting



#### Mike O'Connor – President, Tenova Management

Nearly 30 years of multifamily ownership and operating experience

Former 50% owner of Dominion Properties (400+ units, 100+ acquisitions and dispositions)

Leads property operations, leasing, and asset level execution across the platform



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## **Building Long-Term Capital Partnerships**

We are cultivating long-term partnerships to deploy  
selectively in a resetting market

Our approach is grounded in discipline, transparency,  
and sustained alignment